

# enterprise europe network

## Nyhedsbrev nr. 19

### 85 muligheder for internationalt samarbejde

Virksomhedsforum sender dig her henvendelser fra 85 virksomheder i udlandet, der ønsker at samarbejde med en dansk virksomhed. Det drejer sig om alt fra forhandlere af naturkosmetik til salg af hele virksomheder, der producerer støbejern, til udvikling af underjordisk trådløs kommunikation.

Vi vil meget gerne hjælpe netop din virksomhed med at etablere international kontakt, og du skal endelig kontakte os, hvis du finder en profil interessant eller ønsker at oprette en profil med din virksomheds ønsker.

Derudover inviterer NordDanmarks EU-kontor og Udenrigsministeriet til møde om muligheder og udfordringer på det kinesiske marked. Det drejer sig om alt fra sourcing, produktion eller salg i Kina. Mødet foregår i Aalborg, og det er gratis at deltage.

Læs mere om arrangementet på s. 19

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**NordDanmarks EU-kontor**  
Aalborg - Bruxelles - Beijing



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 **European Commission**  
Enterprise and Industry



Business Support on Your Doorstep

20090408032

## **Ægyptisk tøjproducent søger distributører**

Egyptian company specialized in the manufacturing of wearing apparel especially classic men's wear and jeans wear produces around 10000 pieces per day. The company has been in the Ready Made Garment production for more than 15 years and exporting to the USA and other regions for the past 10 years. The company is looking for distributors to help distribute large production orders of men's wear and jeans wear to the European market.

20090408021

## **Fransk producent af kort-printer søger handelspartnere**

French company manufacturing card printers and consumables for professionals is looking for distributors and integrators. The company has just launched a new product able to personalize a large variety of cards (up to 50 000 plastics cards/year). This new card printer can be used for several implementations: identification cards, loyalty cards, security and access control, payment.

20090408018

## **Bulgarsk støbejernsfabrik til salg**

A Bulgarian producer of iron castings would like to sell the complete company and is looking for buyers. The company is producing iron castings for the machine building, engineering, wood processing, water-supply and other industries would like to sell the complete smelt-house and is looking for buyers. The smelt-house is situated near Plovdiv on 180 hectares built-up area. It has two cupola furnaces which capacity is 5 tons per hour. Castings from 1 to 4000 kg could be produced. The smelt-house has its own design department and a Cleaner for castings up to 8 tons. The company opened in 1996 and has never stopped working. It is the only functioning smelt-house in the region.

20090409048

## **Tysk producent af lysarmaturer søger handelspartnere**

A German company specialised in design and manufacturing of lighting fixtures is looking for industrial representations for a long-term cooperation to setup and fostering a distribution network in the respective country. Target customers for the company's products are: architects, planner, wholesaler and construction engineers which are concerned with lighting projects.

20090409045

## **Britisk producent af hårblegemiddeler søger handelspartnere**

A UK company specialised in the manufacturing and packing of hair bleach powder is looking for distributors for its products and is also looking for subcontracting opportunities. This UK company offers a private label source of hair bleaching products. They are looking for a partner who has contacts in the hair care market and can distribute their service to several large customers. The potential partner does not need to have warehouse space. They are also looking for subcontracting opportunities.

20090409034

## **Fransk producent af natur kosmetik søger handelspartnere**

This French laboratory is dedicated to the formulation and production of a great variety of innovative, natural cosmetics comprising different types of products and targeting various markets: clinical skincare, parapharmacy, spa and thalassotherapy, foot care, physiotherapy, haircare etc. The company is looking for importers and distributors of their products and can also offer sub-contracting services (private label manufacturing).

20090409031

## **Polisk møbelproducent søger distributører**

A Polish company, specialized in manufacture of wood furniture and woodwork articles is looking for distribution partners in Europe. The Polish company specializes in manufacture of wood furniture such as: beds, cupboards, tables, stools. Additionally offers wooden accessories and coffins. The company is looking for distributors of their products.

20090409003

## **Fransk producent af isolerende vinduesskodder søger handelspartnere**

French company is looking for distributors and/or industrial partners to make and distribute innovating shutters capable of efficiently isolating houses. The French enterprise manufactures an innovating product which saves energy and hence reduces CO2 bills. The product is an insulated composite shutter. It proposes to sell panels and look for partners which could make the shutter (ie. cut the panels, bind aluminium profiles and paint it) and then sell it.

20090408064

## **Slovensk producent af dele til lastbiler og trailere søger strategiske partnere**

Slovene company is looking for a strategic partner in the sector of manufacture of bodies for trucks and trailers. The company is looking for cooperation with partners from the automotive sector (manufacturers of bodies for trucks and trailers); they are open for different kinds of cooperation - joint venture, merger, subcontracting ...

20090408054

## **Fransk producent af naturkosmetik søger distributører**

French manufacturer of organic and natural health and beauty products as well as alimentary complement products is looking distributors. The company also and offers reciprocal production. This start up manufactures products out of original raw material namely Polyphenolic.

20090408035

## **Britisk forhandler af lærebøger søger distributør**

This UK company supplies educational, adults and childrens books. They are looking for partners to distribute their products in the specified countries.

20090408016

## **Bulgarsk emballagefabrik til salg**

A Bulgarian producer of corrugated cardboard packagings would like to sell the complete company and is looking for buyers.

20090408014

## **Belgisk producent af tøjdyr til børn søger distributører**

A Belgian company, specialised in the production of cuddly plush toys for children, is looking for distributors and partners in European countries. The Belgian company produces cuddly toys: the products are made in Turkey through a fair trade relation with the local shapers. The fabric used for the manufacturing is hypoallergenic, it is composed for 80 % of cotton and for 20% of polyester and it results from organic cultivation. Its products are made on the basis of European quality regulations. The company would like to participate in trade fairs to spread its brand also outside national borders and it is looking for distributors and European commercial partners.

20090408011

## **Lettisk møbelproducent søger handelspartnere**

A Latvian manufacturer of furniture from top quality pine is looking for trade intermediaries. The company produces furniture for children's room, bedroom, living room, hallway, kitchen, workspace.

20090408002

**Græsk selskab, der yder teknisk og driftskonsulentordninger for søfartssektoren søger samarbejdspartnere**

Greek company would like to offer its subcontracting/outsourcing services to shipping companies within the European Union. Although the company is located in Greece its surveyors can travel world wide to perform the surveys. The Ultrasonic thickness measurement service provided is required from classification societies to the ship management companies for the periodic inspections in order the classification society to issue certificates for sea worthiness. The Greek company can be employed by the shipping company in order to survey the vessel and release a report to the ship managers and the classification society regarding the condition of the steel structure of the ship. The company performs condition surveys on behalf of ship managers.

20090407054

**Belgisk producent af industrielle materialer søger partnere**

A Belgian company specialised in producing and distributing industrial material such as industrial sealing and fluid control products is looking for commercial partners in foreign countries to develop long term cooperation. The Belgian company is one of the leading suppliers of industrial sealing and fluid control products worldwide. With 35 operating companies throughout the world it sells and provides services to virtually all industries where fluids or gases have to be safely contained in pipelines and vessels such as petrochemical and chemical, paper, mining, steel, water and food. However it is strongly implanted on domestic markets in Belgium and Luxembourg, but also on several export markets such as Democratic Republic of Congo, Rwanda, Burundi, Algeria, Syria, Jordan. It would like get in contact with European partners to extend its market in the European countries.

20090407047

**Rumænsk producent af døre og vinduer søger agenter**

The Romanian company, a manufacturer of windows and doors of PVC profiles, joinery of Aluminium and curtain walls systems is looking for agents. They work with PVC profiles imported from Germany. The guarantee of products is given by the implementation of the management quality certified by TUV NORD and the conformity of their products testified by CE. The production activity is made on 3 fluxes, optimized by an information program and unfold on a surface of 15.347 square meters. The factory has highest technology imported from Germany.

20090407035

**Tysk tøjproducent søger samarbejdspartnere**

A German company manufacturing men trousers (wool, cotton, denim) seeks partner for the distribution, the reciprocal production and the manufacture of their products. "We never wanted to be the biggest, just the very best." This maxim, which goes back to the founder of the company, has been its driving force ever since its foundation. While the company has been making nothing but trousers since 1955, this focus has resulted in consummate skill along with an uncompromising dedication to craftsmanship. Customers can therefore rest assured that every pair of trousers is made-to-measure quality. The trousers afford a perfect fit and display a meticulous attention to detail. The company is looking for representatives who are able to distribute the premium products to high-class partners and stores. They also seek companies to manufacture their products and partners for reciprocal production.

20090407030

**Græsk producent af økologiske vine søger distributører**

Hellenic company specialized in production of several kinds of biological wine (red - white - rose wine from P.O.P short of grapes moschofilero is looking for trade distributors of the company products in the above mentioned countries.

20090407004

## **Tjekkisk producent af specialdele til værktøj søger handelspartnere**

The Czech company is specialized in production of very precise parts of tools and spare parts from tool steels and hard metals. The company is concentrated in shaped and CNC profiled grinding with a high accuracy. It is specialized also in production of special magnetic mats with permanent ferrites (these mats serves to cramping workpieces from steel namely from under size 0,2 mm), accurate sinusoidal vice (serves to cramping workpieces for very precision machining) and apparatus for shaping grinding disks (intended to generation inner also outer radius on grinding disks). Particularly the company wants to become a subcontractor of its partners or is looking for trade intermediaries offering its production capacity/products to potential partners.

20090406030

## **Fransk firma inden for læsning af reklamemateriale søger handelspartnere**

French company specialising in the leasing of promotional material seeks printing subcontractor to manufacture re-usable label stands to be placed on refrigerated furniture at point of sale. The French company specialising in point of sale publicity leasing, seeks subcontractor able to print, cut and stick labels on a rigid stand to be placed on refrigerated furniture (see examples in the attached pictures). The reusable labelled stand is required to be resistant to humidity and cold (PVC, 3mm alveolar polypropylene) to be 60cm wide and to have a volume of 1000 m<sup>2</sup>. Text can be printed either on self adhesive vinyl or directly onto the rigid stand.

20090406016

## **Bulgarsk svineavler søger partner til joint venture**

Bulgarian company specialised in pig-breeding in own farm, is looking for partners to establish a joint venture cooperation. The company wants to implement joint projects for further development of the farm.

20090406015

## **Polsk firma inden for den elektro-tekniske sector søger handelspartnere**

A Polish company specialized in the electro-technical sector offers subcontracting in the fields of electro-technical components assembling, crossovers production, induction coils production, and different sort of transmitters. The company owns: -spooling machines for winding coils from wires with diameter from 0,03 do 1,7 mm. -automatic machine for cutting & stripping wires -automatic machine for clamping wire connectors with diameter from 4,8 mm. & 6,3 mm. -modern assambling posts & experinced crew garanties high quality production.

20090406007

## **Russisk udvikler af systemer til elektroniske dokumenter søger partnere til joint venture**

Russian company active in development of electronic document circulation system and electronic trade system of the Russian Federation is looking for reciprocal production and joint venture creation.

20090406006

## **Tysk IT-virksomhed søger handelspartnere til multinationale IT-projekter**

The German SME with a background of nearly 20 years experience in multinational IT projects is looking for companies seeking support to internationalize their products and services. It offers its support in the area of: - implementing large IT projects - support of complex project planning - organizational project planning - inter cultural projects - solving conflicts and critical situations - trainings for teams and leaders.

20090403029

## **Bulgarsk producent af beklædningsgenstande til jagt og fiskeri søger handelspartnere**

A Bulgarian company, producer of hunting and fishing garments, as well as garments for security guards and pertaining accessories is looking for commercial cooperation. The Bulgarian company is looking for: traders/importers and exporters of hunting and fishing garments. They are ready to discuss opportunities for representation and marketing agreements, subcontracting agreements. Possible reciprocal representation. The company can produce also with clients' designs and materials. It could produce articles under another company's trade mark. The company is interested in partnership with producers of Goretex fabric or other fabrics with similar characteristics.

20090403025

## **Polsk firma inden for uddannelse af sejlere søger handelspartnere**

A Polish company having vast knowledge in professional training sailors - from beginners to sport ones at olympic level - is looking for touristic service intermediaries, such as travel agencies from all over the Europe. The company's staff is well-experienced in the field of sailing by taking part in many competitions at Transnational and World level. They are organising variety camps, courses and sea voyages for participants who want to gain a bit of experience from the professionals. The new venture of the company is different style of sailing on catamarans.

20090403023

## **Slovensk producent af værktøjer til plastindsprøjtning søger handelspartnere**

Slovenian company specialised in production of tools for plastic injection and production of plastic products (plastic injection) would like to establish reciprocal production agreements and would like to collaborate as subcontractor. Slovenian company designs and produces tools for injection moulding of plastics, processes all types of thermoplastics (injection moulding) and performs assembly of parts. The company would like to establish reciprocal production agreements with companies from the sector of plastic injection moulding and would like to collaborate as subcontractor for companies requiring: 1) production of tools for injection moulding, 2) plastic products made by the process of injection moulding of thermoplastics and/or 3) production of tools for injection moulding and at the same time finished plastic products.

20090403021

## **Svensk firma inden for metalstøbning søger handelspartnere**

A Swedish company specialised in producing prototypes in different casted materials and plastic parts is looking for subcontracting within milled products. The Swedish company within casting of metals is specialised in producing prototypes in different casted materials and plastic parts is looking for subcontracting within milled products. The company offers milled products in various areas and their core business is high speed milling with short lead times. The company is searching for partners in Business Area Casted Products. The company purchases castings and produce tooling as well.

20090402003

## **Litauisk ejendomsmægler søger handelspartnere**

The Lithuanian company specialized in real estate development is offering trade intermediary services. The company offers renovated commercial premises in Kaunas with big parking in housing area.

20090424017

## **Rumænsk producent af medicinske og dentale instrumenter søger forhandler**

Romanian company specialized in manufacturing medical and dental instruments is looking for a distributor or for establishing a joint venture with an EU company or for reciprocal production with an EU company from the same activity field.

09 GB 39n3 3D6K

## **A Rapid Molecular Test for Detection of Neisseria Meningitidis**

This technology developed by a UK research group offers a rapid, reliable and sensitive molecular assay, for detection of neisseria meningitidis(NMG), with potential for development into a 'point-of-care' format. The invention is a rapid in-vitro diagnostic method for detecting nucleic acids (RNA or DNA) from NMG in clinical specimens, without the use of expensive laboratory instruments. Thus leading to a rapid diagnostic test without referral to a laboratory. A licensing agreement is sought.

09 GB 46P4 3D7R

## **An Epidural Waveguide Probe for central neuraxial anaesthesia**

A Scottish commercialisation company offers a split array ultrasound probe, in which the needle is advanced parallel to the plane of the ultrasound wave front. The advantage is to guide administration of epidural and combined spinal epidural anaesthesia in obese patients and thus avoid spinal cord damage.

Partners in academia or industry with experience in manufacture, distribution or licence for further development of ultrasound equipment are sought.

09 GB 46P4 3D1R

## **High Potency Development and Manufacturing of Pharmaceuticals**

A Scottish company specialising in contract development and manufacturing services offers "High Potency Development" and manufacturing of potent pharmaceuticals to optimise operator safety and prevent cross-contamination. Partners are sought who are developing highly potent products and require high containment manufacturing services for manufacturing agreement and/or commercial agreement with technical assistance.

09 GB 46P4 3CV6

## **Innovative Capsule Technology for controlled and multiphase release of combination products**

A Scottish company is offering an innovative encapsulation technology for the controlled release of combination products. Patent protected, the product provides controlled and multi-phase release for single or combination prescription and over the counter medicines. The "capsule in a capsule" technology has broad therapeutic applications in both the pharmaceutical and nutraceutical industries and partners are sought for technical co-operation, joint venture and manufacturing collaboration.

09 GB 39n3 3DBW

## **Electronic Pharmacist Intervention Clinical System (EPICS)**

A UK research group has developed an Electronic Pharmacist Intervention Clinical System (EPICS) to support pharmacists in providing an improved and safer quality of care. The system records and streamlines many kinds of pharmacy activity in order to improve the efficiency and accuracy of the service. The group is seeking a commercial agreement.

09 GB 39n3 3DB1

## **Safe Therapeutic Economic Pharmaceutical Selection (STEPS)**

Prescription drug spending is one of the fastest growing cost components of modern health care systems. A UK based research group has developed Safe Therapeutic Economic Pharmaceutical Selection (STEPS) - a new tool for the rational selection of medication for formulary inclusion. They are seeking a licensing or commercial agreement.

09 IS 81ET 3DCO

### **Fast and easy clinical gait analysis**

An Icelandic SME has developed a product that uses ordinary PC and camcorder to generate a gait report with indication on walking performance. Client groups that until the present day has not qualified for objective motion analysis now can have it. The product is applicable in many aspects of rehabilitation, for instance training after amputation, geriatrics, pediatric and/or neurological problems in general. The company is looking for a partner for commercial agreement with technical assistance.

08 PL 61AJ 27J5

### **Electronic equipment for physico-chemical and other measurements**

Polish company has developed the measuring equipment for physico-chemical measurements. They offer meters for measurements of: pH, conductivity, Ions (ISE), salinity, dissolved oxygen, temperature, air humidity with dew point and coating thickness. Products are characterized by modern technical solutions but they are easy in use, small-sized and light. The company offers also the meters which have several measuring functions in one product. Partners for licence agreement are expected.

09 GB 46P4 3D7U

### **A novel Face Bow and Dental Articulator for Orthognathic Surgery**

A Scottish commercialisation company offers an improved method and apparatus for accurately recording and replicating an individual's jaw structure. The novel face bow and dental articulator allows relation of position of the jaw joint to jaw, teeth and base of skull – an essential requirement for accurate planning of orthognathic surgery. Partners are sought for commercial, technical further development and/or manufacturing collaboration.

09 GB 39n3 3DB0

### **Portable video reminder system for people with Alzheimer's Disease**

A UK research group has developed a system using the mobile telephone network to deliver scheduled audio-visual reminders to people with Alzheimer's disease. Video messages can be recorded by a carer over a telephone or internet connection and set to play at a specified time. The group is seeking a licensing agreement or technical co-operation agreement.

08 PL 63AY 27LJ

## **Technology of freeze dried food ingredients**

The Polish company offer designing of new manufacturing technologies using freeze-dried fruits, vegetables, mushrooms, herbs, spices and meat. It is directed to all the producers and manufacturers of grocery, especially dairy products, confectionery, meat and fish processing, as well as tourist cuisine and gastronomy. The company is looking for commercial cooperation with technical assistance.

09 IT 56Z6 3CZY

## **Native enzymes for new products development**

University spin-off company of North-eastern Italy, specialised in bio catalysis and chromatography, searches for biotech supplier of enzymes in their native form for the development of new immobilised biocatalysts of interest. The company is interested in accessing to engineering techniques for cloning, mutagenesis. Partners sought should produce by fermentation enzymes from a small scale, for test trials, to a large scale, with large fermentor facility.

09 IT 53U9 3DA1

## **Combined Heat and Power plant based on Organic Rankine Cycle and fuelled by agriculture wastes**

An Italian company has developed a fully integrated biomass supply chain for a Combined Heat and Power (CHP) Plant based on Organic Rankine Cycle (ORC). The plant can be fuelled by agriculture residues and wastes, retrieved within an area of 15 km of radius from the facility. The plant produces electricity, heat, wood chips and ashes can be used in agriculture as fertilisers. The company is interested in Technical Co-operation or Joint Venture Agreements with biomass producers.

08 PL 63AY 2S1Y

## **Technology of production of external lighting based on High Brightness Light Emitting Diode (HBLED).**

A Polish company offers innovative technology of production of external lighting based on High Brightness Light Emitting Diode (HBLED). The technology is already on the market and allows on saving even 60 % - 70 % energy in comparison to sodium discharge lamp. The company is looking for partners interested in commercial agreement with technical assistance.

08 PL 64BD 2RYQ

## **A monitoring system for airborne solid particle flows.**

A small Polish company has developed a monitoring system for monitoring airborne solid particle flows. The device addresses deficient combustion problems, excessive NOx emission, low-oxygen corrosion, non-uniform temperature distribution in boilers and others. The company is seeking industrial partners from power sector as well as from chemical, food and pharmaceutical industries who are willing to develop and to expound new technology.

09 FI 30I0 3DF7

## **A unique all welded plate heat exchanger with advanced production technology**

A Finnish SME has developed an environmentally sustainable plate heat exchanger technology as well as a simple manufacturing process and machinery for production. The heat exchanger is all welded and the overall construction is made of acid sustainable stainless steel. Company is looking for manufacturing companies preferably with own product for license or commercial agreement in which both the product and manufacturing technology is transferred.

09 SE 67CI 3DB2

## **Unique heating system for houses**

A Swedish SME has developed a unique heating system, a heat pump. The system does not require digging or drilling, but is a free standing unit in for example a garden. It provides energy for heating when the aluminium profiles it is made of condenses the steam in the air into water, which is then transformed into frost. The company is looking for distributors for a commercial agreement with technical assistance.

08 IS 81ET 0JHS

## **Green pallets, revolution in transport with environmentally friendly pallets**

Icelandic SME has developed transport pallets from recycled paper. The pallets are a revolution in transport as they are both lighter and nest well to save storage but nevertheless made by European standards. The company is looking for Commercial agreement with technical assistance.

09 SE 67BY 3DC4

## **Heat absorbing coating on copper panels**

A Swedish SME active in the solar heating market is looking for new coating for their solar panels. The coating must be environmental compatible and provide the highest efficiency. The material to be coated is copper panels on rolls. The company is looking for an industrial partner that can provide a coating and its process for commercial manufacturing agreements.

08 PL 64BD 27P0

## **Machines for waste treatment using environmental protection**

A medium sized company located in the North Poland has designed and produced machines for wastes treatment using in environmental protection. The company offers a range of machines for waste treatment such as: shredders, single and twin chamber balers, presses for filters and widely used hydraulic power units with pumps and electrical motor. Those products can be applied in waste treatment process, environmental friendly. The company is interested in commercial and technical cooperation.

09 PL 63AZ 3D9V

## **Industrial automation systems for hot air generators and industrial ventilation systems**

Polish SME developed automation systems for hot air generators and industrial ventilation systems. Systems are characterised by low energy consumption and high efficiency. The company is looking for cooperation partners interested in license agreement, technical cooperation, and commercial cooperation with technical assistance. The company is also willing to become a subcontractor. The offer is mostly dedicated to producers of hot air generators, where the offered technology can be implemented.

09 IT 56Z7 3D8Z

## **Cheap method to produce hydrogen directly from synthetic and natural organics and wastes**

An Italian company, involved in the production and marketing of innovative technologies, proposes a process to produce hydrogen from any organic substrate in mild conditions. The technology allows in the same time both wastes treatment and energy production as hydrogen gas. The company is looking for patent sale or commercial agreements for development and industrialisation of the patented and tested technology.

09 IT 56Z7 3D83

## **Energy generator from damless water flows**

An Italian company, involved in the production and marketing of innovative technologies, proposes a method to recover energy from slow water streams. The generator is able to work in channels, rivers and any water course where absence of head and/or low flow speed are not suitable for conventional hydroelectric plants. The company is looking for commercial agreements for development and industrialisation of the patented and tested technology.

09 GB 46P4 3DAD

## **Coastal Monitoring System**

A Scottish SME is leading a consortium to develop an underwater sensor network that can monitor the impact of climate change on coastal erosion. It will be the world's first system for gathering real-time data on sediment transportation from beneath the surface of the sea. Expertise is sought in areas of commercial and research application relevant to coastal erosion. The company is interested in working with partners who can deploy systems to gather data and share in the outputs from that work.

09 GB 39n3 3CMA

## **System to improve efficiency in hybrid domestic heating systems (oil or gas plus renewables)**

A system has been developed which can electronically control the interface between the components of a domestic heating system, where for example a solar or wind energy supply has been added. This can vastly improve efficiency. A partner (licensee) is required who can both deploy this and provide the required infrastructure for the support network. The company is a small SME in N.Ireland, UK.

09 IT 52T2 3D7G

## **Hazardous waste treatment**

An Italian company located in the North-West of Italy has patented a new technology for the treatment of hazardous waste. The system can easily treat hospital infected waste, non differentiated urban waste, biological waste, animal waste and so on. The final product obtained by using the machine is dry, sterilised and reduced in terms of volume and can be used to produce energy. The company is interested in licence agreements or commercial agreements with technical assistance.

09 DE 1593 3DDG

## **Bio-Indication – Phyto-sociological Calibration, GIS, Remote Sensing**

An SME from Germany has developed a methodology for assessing land cover, land use and site classification. It serves as a basic for forest CO2 stock survey in the framework of REDD - UNFCCC, for prediction of site quality changes owing to the changing climate and for developing countries with poor environmental data recording infrastructure. Application and technical consultancy is offered to (inter-)national aid agencies and organisations working with/in developing countries.

09 DE 1593 3DDI

## **Research in the field of energy efficiency in data centers**

The Energy-division of a German Research and Development Institute for Information Technology Tools and Systems specializes in intelligent system management solutions to increase the energy efficiency in data centres by improving the utilization of the server hardware. Partners for research and technical cooperation in field of energy-efficient data centers are sought.

09 IS 81ET 3DCP

**Totally wireless electromyography (EMG)**

An Icelandic SME had developed a technology that makes Electromyography (EMG) faster and easier to use and thus expands its use to fields not yet taking advantage of this valuable physical signal. The EMG has shown highest quality of data in difficult situations like swimming and athletics. The company is looking for commercial agreement with technical assistance.

09 GB 46P4 3D3K

**Through-Water Radio Modem Ideal for Environmental and Marine Applications**

A Scottish SME has developed and patented the world's first commercial through-water radio communication system offering a solution to many underwater, environmental monitoring and marine communication challenges. The unique modem can be set up to transmit from water to shore, does not require line of sight and is ideal for applications where cables or buoys are impractical or undesirable. Research or development partners are sought to integrate the radio technology into full monitoring systems.

09 CZ 0744 3D5Z

**Call recording system and Quality management**

A Czech company has developed a complex solution for recording both IP and standard voice/video calls and monitoring of customer service quality. Advanced applications for online or post recording analysis help improve skills of agents and dispatchers. Tools for integration with CTI (Computer Technology Integration) servers, information systems and other user application extend the utilization of the system. Company is looking for business partners for commercial and technical cooperation.

09 FI 3011 3DDD

**Advanced face image analysis technologies**

A Finnish SME specialized in image and video analysis technologies offers high performance face image processing technology specifically designed for various embedded platforms such as mobile phones. Patent pending technology can be integrated in the mobile handsets to improve the imaging capabilities. It also enables development of novel, advanced multimedia applications ranging from standard desktops to specifically designed embedded solution. Partners are sought for technological cooperation.

09 PL 63AZ 3D8E

**A dynamic simulator of classical mechanics system, realism of movement in 3D space**

Polish researcher developed a computer program that implements physical laws of classical mechanics. It allows constructing models of any mechanical system that applies three physical laws-the principle of conservation of energy, momentum and angular momentum. Cooperation is sought that will allow the researcher to continue his work on simulation of physical phenomena and find a more concrete appliance of the program (e.g. in educational programs, computer games, etc.).

09 DE 1486 3D11

**Telematic solution for tracking, tracing, geo-fencing and security applications with electronic keys**

A Bavarian company active in the field of developing highly complex IT-solutions in several branches such as aerospace, automotive and medical technology, has developed a telematic solution which can be adopted to many applications: Fleet Management, Tracking & Tracing, Authentication and Authorization of operating staff etc. It comes with an electronic key system. They are now looking for licensees, who would include the telematic solution into their own solution.

09 GB 46P4 3D3L

#### **Through-Ground Radio Modem**

A Scottish SME has developed and patented the world's first commercial through-ground radio communication system, designed to meet the needs for underground wireless communications. It is ideal for emergency wireless communications, when tunnels are constricted or in applications such as mining, underground monitoring, underground transport. The company is looking for license, joint venture or R&D partners to develop new applications and systems for the technology.

09 DE 1593 3DE5

#### **High speed rotor telemetry system**

A German university has developed a system concept of an ultra-wide-band high speed rotor telemetry system that enables transmission of theoretically more than 1000 sensor channels with data rates of up to 500 Mbit/s and with very low power consumption. Industrial partners are sought for joint further development and adaptation to specific needs.

09 HU 50S5 3D9K

#### **Aircraft Allocation Software**

A Hungarian SME working in cooperation with one of the biggest Universities in Hungary has developed a system that assigns different airplanes (different costs, capacities, consumption, etc.) to scheduled flights based on the expected number of passengers. The result is an aircraft allocation which is executable and provides the highest contribution.

The company is looking for airlines who may be interested in adopting the licence or logistic companies interested in further development

09 SE 67CJ 3CGM

**Mixer technology for blending liquids**

Swedish engineering company has developed a new mixing technology with 30% lower energy consumption compared to conventional methods. The technique can be used for mixing liquids used in industries such as bio gas, waste water, food & dairy, pulp & paper, chemical, mining and paint. The company is interested in joint venture and commercial agreements.

09 GB 46P4 3DCI

**Novel Surface-Active Agents (Bio-Emulsifiers) from the Marine Environment**

A Scottish Research Organisation offers new marine bio-surfactants and bio-emulsifiers (surface-active agents) with properties that are comparable, or superior to commercially used ones. These compounds are natural, non-GM (Genetically modified) and can be produced in a sustainable way amenable to industrial-scale production. The Scottish organisation seeks academic/ industrial partners interested in developing and making use of new types of naturally-derived surface-active agents.

09 PL 63AZ 3DE2

**System for constant quality control of cold glue applying in the process of industrial manufacture of paper and cardboard boxes and packages**

Small Polish company develops system enabling supervision/inspection of process of automatic glue implementation/applying in manufacture of paper boxes. The system is foreseen as a supplement for available glueing stations (folder-glueers).

Equipping machines with the offered system ensures a constant control of the assumed parameters (glue quantity, glue line length) and the elimination/exclusion of defective products. Cooperation sought: technical, subcontracting, commercial or financial

09 GB 41n8 3DDS

**Compact, Precision Transducers for Angle Measurement in harsh environments**

A UK company has developed a non-contact technology for precise measurement of angle. Already on the market this new lightweight, low profile technology outperforms traditional devices such as optical encoders or resolvers at significantly lower cost. Advantages include accuracy, long-life, robustness, compact size and absolute position measurement. The company is seeking additional OEM partners who design and manufacture equipment that currently use traditional devices.

09 GB 42O1 3DD7

**Manual Metal Arc Portable Welding Equipment for Fast Joining of Metals Requiring Low Skilled Operators**

A UK based SME has developed manual metal arc (MMA) welding equipment for both underwater and land based metal joining that only requires low skilled operators. The equipment is portable, fast and easy to use. The SME is looking for technical cooperation opportunities for the technology in new markets and application areas.

09 IT 54W2 3DCL

**Innovative catalysts for chemical, agrochemichemical and pharmaceutical uses**

One of the major Italian universities has developed novel metal-free catalysts for use in the enantioselective organocatalysed reduction of n-alkyl substituted imines, a reaction which very few methods carry out efficiently. The university is seeking either a license or technical cooperation agreement with companies and research institutes with the purpose of developing catalysts and related processes and testing new applications.

09 SE 67CJ 3DD6

**Automatic balancing technology**

A Swedish company has developed a technology that automatically solves problems of rotating unbalanced machines. Noise and vibrations are reduced, life expectancy is increased and manufacturing cost is decreased. An automatic balancer with freely moving balls is fitted on the rotating shaft to be balanced. The balls compensate for variations caused by unbalances. Partners are sought for license and joint venture agreements as well as technical cooperation

08 PL 63AW 0J92

**Preliminary cleaning of sewage coming from production of wooden doors and windows**

A technical university from north-west Poland is offering a technology of preliminary cleaning of specific sewage coming from production of wooden doors and windows. Partners from sewage treatment and door and windows production as well as research institutes dealing with pollution treatment are sought to adjust the technology to practical conditions and introduce it into practical application.

09 LV 58AD 3D04

**Wide spectra achromatic telescope with high optical power**

A Latvian company has developed the diffraction limited, wide spectra (visual, near-IR, SWIR: 400 nm – 1600 nm) achromatic telescopic optical systems or telescopes with high optical power designed for use with germanium CMOS or InGaAs image sensors. The company is looking for technical cooperation or joint venture for further development of the technology.

09 GB 46P4 3DAE

**Through-Water and Through Ground Broadband Data Link**

A Scottish SME has developed and patented a through water and through ground broadband data link. It uses the latest electromagnetic digital technology to enable high data rate transmission over a short range, through water and ground. It seeks research or application partners where radio technology can complement partner expertise in areas such as Remotely Operated Underwater Vehicles (ROVs), Autonomous Underwater Vehicles (AUVs), Unmanned Undersea Vehicles (UUVs) and wind & tidal power farms.

09 GB 41n8 3DEC

**A pack-opening multi-tool**

A UK professional inventor has developed a multi-tool for opening packages. It is compact, and safer compared to other tools for the purpose. License and commercial agreements are sought with manufacturers of household items and tools. The product successfully retails in the UK with a good margin.

09 DE 1486 3D2B

**Innovative technique for a quick and easy synchronal table enlargement**

A Bavarian wood work technician and carpenter has developed an innovative table construction based on a technique that synchronally moves drawers or pivoting parts to enlarge the table temporarily. Advantages of the novelty are the relatively simple technique and the huge range of applications. The inventor is looking for investors and manufacturers to participate in a new sales market.

08 PL 63AY 2S1V

**Lamp-post for street HBLED (High Brightness Light Emitting Diode) lights from plastic and glass-fiber**

A Polish external lighting manufacturing company developed technology of production of external lighting based on High Brightness Light Emitting Diode (HBLED). The company is looking for innovative lamp-post as semi-finished product in manufacturing process of external lighting. The lamp-post must be light and made from form plastic and glass-fiber. The technology requested should be fully developed.

08 PL 63AY 27O0

**Technology of painting and printing images on raw materials (glass, wood, furniture plate) used in furniture manufacturing.**

A Polish furniture producer is searching for technology of painting and printing images on raw materials (glass, wood, furniture plate) used in furniture manufacturing process. The technology should allow painting on raw materials (furniture plate) in not standard color and printing pictures and images on them (specially on glass). The technology requested should be fully developed.

08 PL 64BD 2RX1

**Surface chip and fracture repair technology.**

A Poland-based enterprise providing repair & renovation services for chemical apparatus with enamel coated components is seeking a surface chip and fracture repair technology. The company is willing to adapt an existing technology or develop it, test it and implement it in the company's process.

08 PL 64BH 2RZU

**Technology of dismantling cars and home equipment.**

A Company from south-east Poland, which deals with car-service such as engine reparation, regeneration, is seeking technology for dismantling cars and home equipment. The license or commercial agreement with technical assistance as a form of cooperation is considered.

09 DE 1380 3DDU

**Technical precision profiles with high surface-finish requirements for innovative applications**

A German company specialized in processing semi-finished metal and producing precision profiles for highly sophisticated applications in many sectors (optical, medical etc.) searches for industrial partners in charge of machining custom made technical profiles with high surface-finish requirements. They compose alloys, produce tools that are necessary for the production of the profiles and the profiles themselves. The company searches for technical co-operations and manufacturing agreements.

# Events / matchmaking

04.05.2009 Magdeburg, Germany

Ibex Entec 2009, Environment, Energy, meet the buyers

05.05.2009 Tel Aviv, Israel

Agritech Israel 09, Agriculture

06.05.2009 Minorca, Spain

Eurobijoux 09, fashion, jewelry and accessories

07.05.2009 Zaragoza, Spain

Integra 2009, Security and emergency equipment and technologies

07.05.2009 Vilnius, Lithuania

Adprint, printing, publishing, poligraphy, advertising

08.05.2009 Verona, Italy

Green Village Techs 2009, Solar Expo, Environment

11.05.2009 Doha, Qatar

Futurallia Matchmaking, Multi-Sector

11.05.2009 Frankfurt, Germany

Achema 2009, Chemistry and Biotech

12.05.2009 Bydgoszcz, Poland

product manufacturing and tool and plastic processing techniques

13.05.2009 Munich, Germany

Transport Logistics 09, Logistics, Telematics, Transport

13.05.2009 Eindhoven, The Netherlands

material technology; joining technologies; fastening engineering

13.05.2009 Madrid, Spain

Genera 2009, Energy and environment

14.05.2009 Espoo, Finland

Money Talks, High Tec and Innovation financing

14.05.2009 Grenoble, France

Health Tech 2009, SME and Lab partnering

14.05.2009 Barcelona, Spain

International Motor Show, automotives, car industry related

20.05.2009 Vilnius, Lithuania

Balttechnika, metal processing, plastics, electronics (subcontracting)

27.05.2009 Lille, France

Sifer Railway Industry

03.06.2009 Strasbourg, France

Industrial laser applications and processes

04.06.2009 Porto, Portugal

Ambinergia, Environment, Energy, Sustainability

## Invitation: Kina - muligheder og udfordringer

NordDanmarks EU-kontor inviterer i samarbejde med Udenrigsministeriet til eftermiddagsmøde

**Tirsdag den 19 maj kl. 14:00 til kl. 16:30**

Mødet vil handle om mulighederne og udfordringerne i det kinesiske marked, og vi giver gode, praktiske råd til de virksomheder, der netop nu har det kinesiske marked i tankerne - hvad end det drejer sig om sourcing, produktion eller salg i Kina.

Udover præsentationen vil der være en introduktion til den Software match-making delegation, der skal afsted i juni 2009.

Oplægsholdere:

**Xinjie Chan (JET)**

Senior Commercial Advisor på den danske ambassade i Beijing.

**Anja Villefrance**

Kommerciel konsul på den kongelige danske generalkonsulat i Guangzhou

**Audrey Wenyuan Zhu**

Projektleder på NordDanmarks EU-kontor, og leder af NordDanmarks EU-kontor i Beijing

Deltagelse i arrangementet er gratis, og kræver blot tilmelding på 99 31 15 30 eller [eu-kontor@aalborg.dk](mailto:eu-kontor@aalborg.dk)

Læs hele invitationen [HER](#)



[invitation.pdf](#)

## Informationsmøde i Aarhus om EU's forskningspulje til SMV'er

Informationsmødet finder sted **den 27. maj 2009** på Teknologisk Institut, Kongsvang Allé 29, 8000 Århus C

### Målgruppe

- Virksomheder der har brug for forskning, men ikke har råd
- Virksomheder der allerede investerer i forskning, men kan bruge støtte Forskningsinstitutioner.

Det er gratis at deltage, men tilmelding er nødvendig.

Tilmeld dig senest den 20. maj 2009 via [tilmelding-ec@fi.dk](mailto:tilmelding-ec@fi.dk) [tilmelding-ec@fi.dk](mailto:tilmelding-ec@fi.dk)

For arrangementets fulde program se: <http://www.fi.dk/nyheder/arrangementer/2009/smv-moede270509>



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